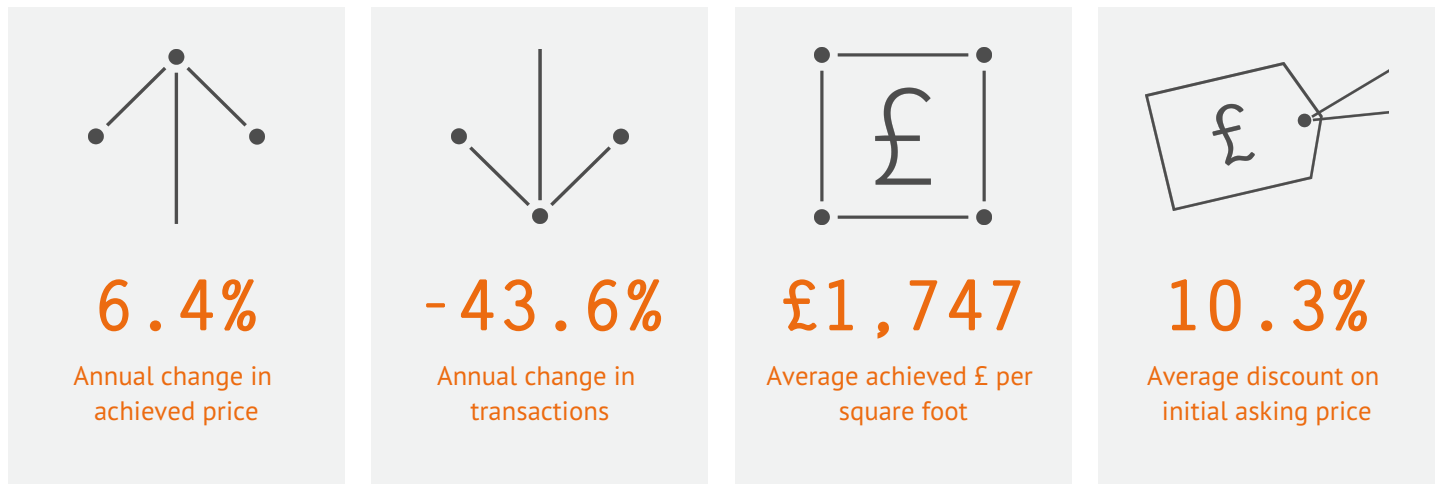


# AREA OVERVIEW

MARYLEBONE & MEDICAL TERRITORY Q4 2017...

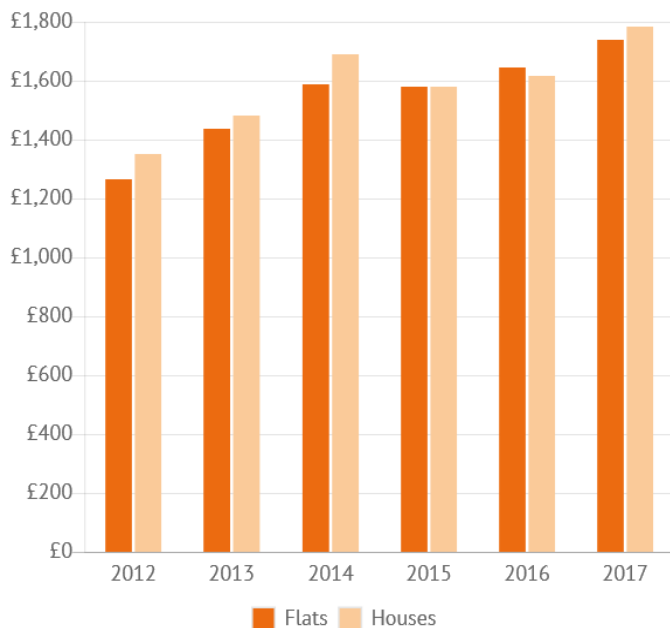
## SOLD: OCT-DEC 2017



Source: LonRes - Oct-Dec 2017

### Achieved Prices by Year

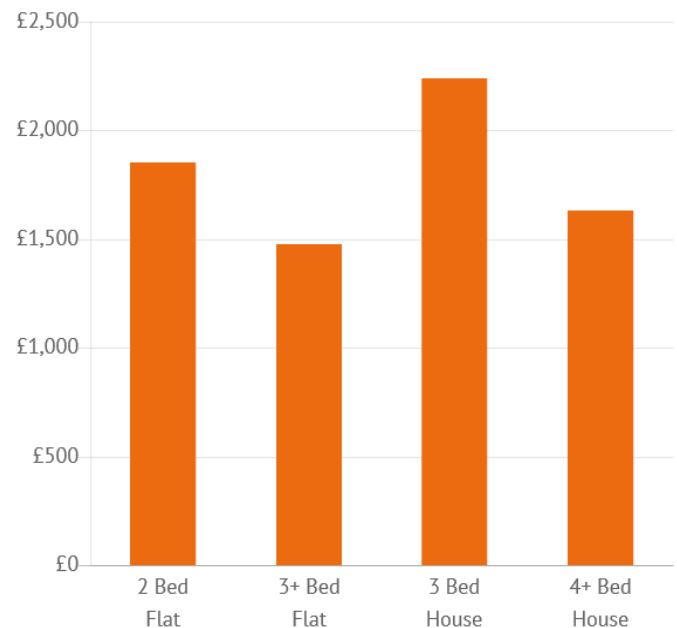
(£ per square foot)



Source: LonRes - Oct-Dec

### Achieved Prices by Property Type

(£ per square foot)



Source: LonRes - Oct-Dec 2017

### Key Findings

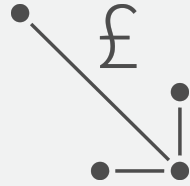
- Average flat prices are now 37.4% higher than they were 5 years ago, with buyers paying £473 more per square foot than they did 5 years ago.
- Achieved prices per square foot have increased by 5.6% for flats over the last year, and have increased by 10.2% for houses.
- 22.7% of properties sold within 3 months, compared with 21.3% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £2,199,231 for flats and £5,400,000 for houses.

# CURRENT AVAILABILITY



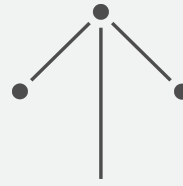
76%

have been on the market for over three months



46.0%

of properties on the market have been reduced in price



22.3%

Annual change in the number of available properties

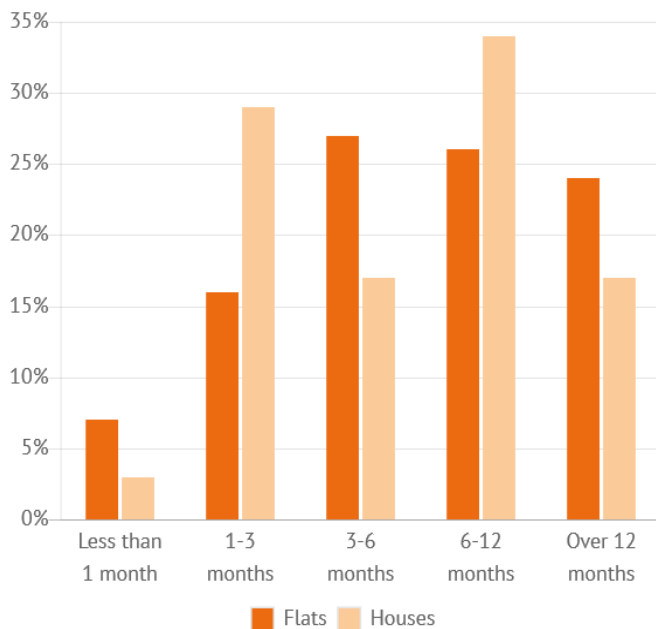


5.7%

Percentage of available properties currently under offer

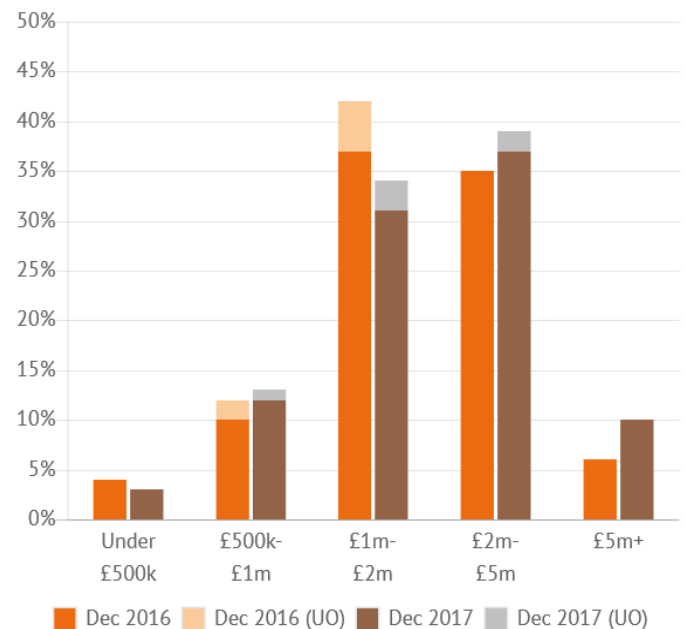
Source: LonRes - As at Jan 4th 2018

## Time on the Market



Source: LonRes - As at Jan 4th 2018

## Properties on the Market by Price Band



Source: LonRes - As at Jan 4th 2018

## Key Findings

- 49.4% of properties on the market are priced at £2 million or higher.
- 50.6% of properties currently available have been on the market for more than six months.
- 5.7% of flats and 5.7% of houses on the market are currently under offer.

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January 4, 2018, the Marylebone & Medical Territory Q4 2017 Sales Report catchment includes all properties sold within the aforementioned area(s).