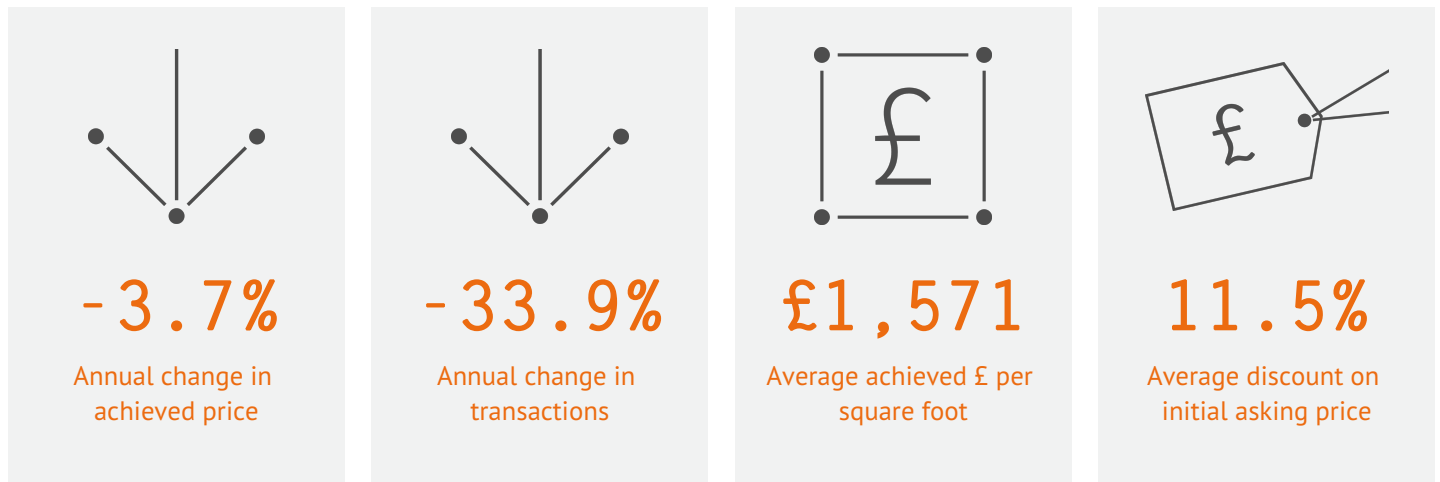


AREA OVERVIEW

CHELSEA Q1 2018 SALES REPORT

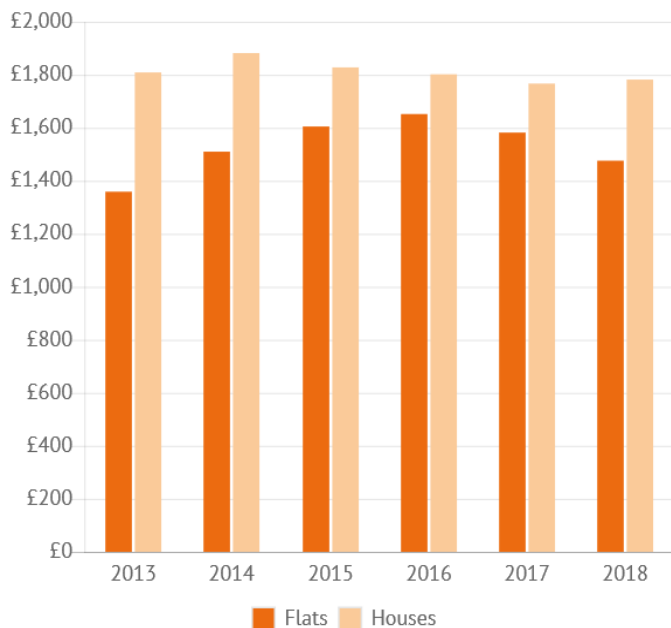
SOLD: JAN-MAR 2018



Source: LonRes - Jan-Mar 2018

Achieved Prices by Year

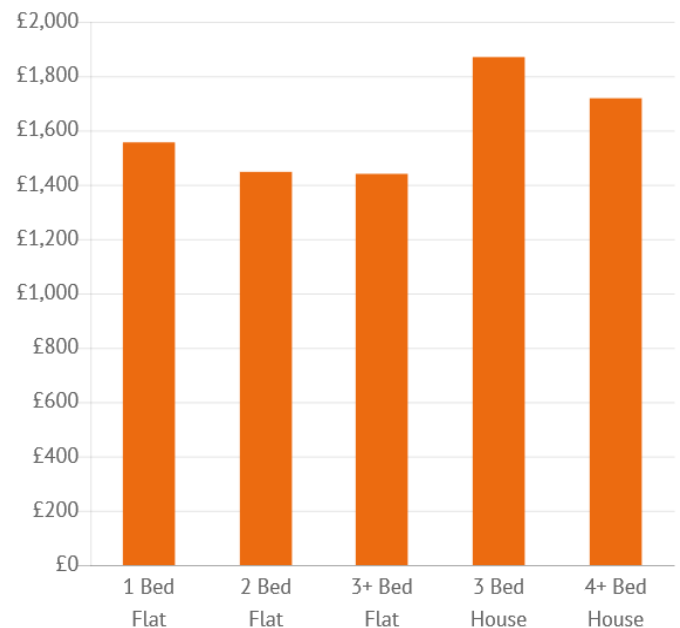
(£ per square foot)



Source: LonRes - Jan-Mar

Achieved Prices by Property Type

(£ per square foot)



Source: LonRes - Jan-Mar 2018

Key Findings

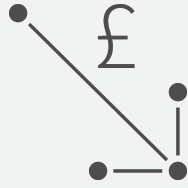
- Average flat prices are now 8.6% higher than they were 5 years ago, with buyers paying £117 more per square foot than they did 5 years ago.
- Achieved prices per square foot have decreased by 6.7% for flats over the last year, and have increased by 0.9% for houses.
- 18.1% of properties sold within 3 months, compared with 14.3% for the whole of Central London.
- Properties sold in the last 3 months achieved an average price of £1,525,433 for flats and £3,561,316 for houses.

CURRENT AVAILABILITY



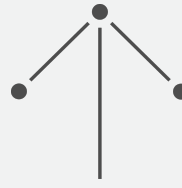
68%

have been on the market for over three months



48.6%

of properties on the market have been reduced in price



13.6%

Annual change in the number of available properties

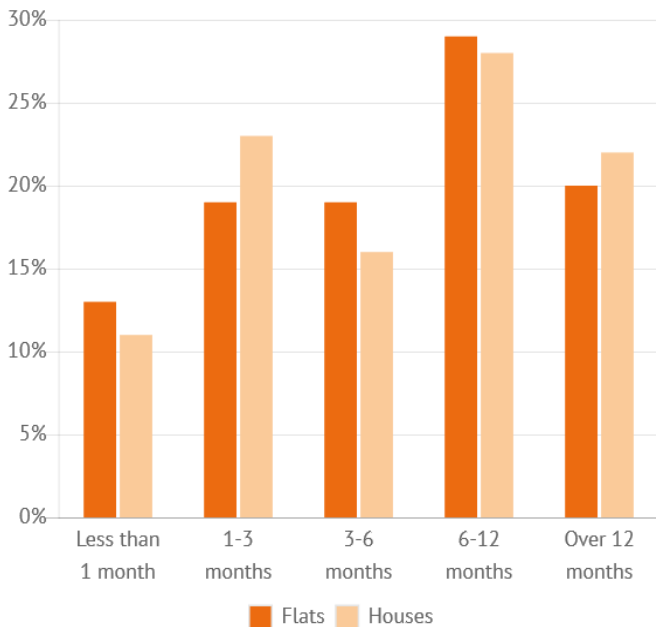


10.4%

Percentage of available properties currently under offer

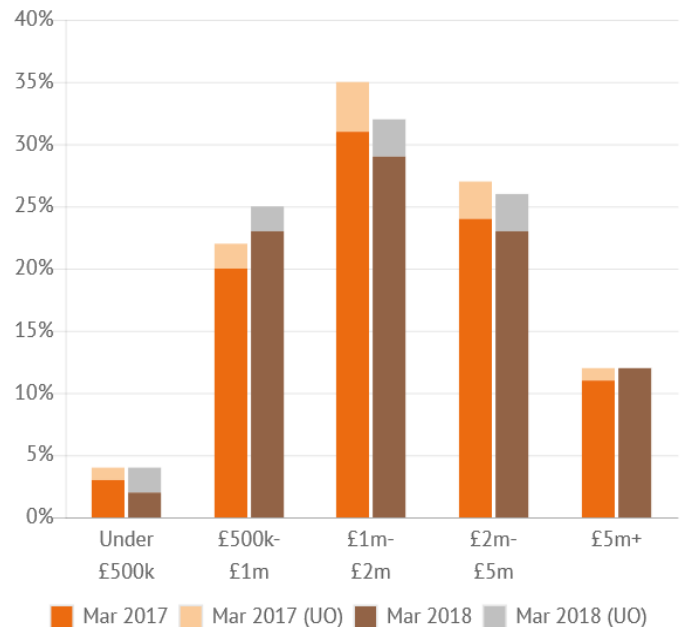
Source: LonRes - As at Apr 5th 2018

Time on the Market



Source: LonRes - As at Apr 5th 2018

Properties on the Market by Price Band



Source: LonRes - As at Apr 5th 2018

Key Findings

- 38.0% of properties on the market are priced at £2 million or higher.
- 49.3% of properties currently available have been on the market for more than six months.
- 11.2% of flats and 8.0% of houses on the market are currently under offer.

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April 5, 2018, the Chelsea Q1 2018 Sales Report catchment includes all properties sold within the aforementioned area(s).